







Verifacts Guild 21 Webinar Mike Anderson Collision Advice











ANTITRUST / COMPETITION GUIDELINES



- ☐ In today's workshop, we will not discuss any issues that would violate antitrust guidelines. Surveys of prices, discounts and costs are permissible, but only under strict guidelines and only if they are not part of a conspiracy to fix prices or to otherwise restrain trade. Remember, the prices charges must be calculated and determined by the business owner alone. These prices should take into account the costs of doing business and include allowances for reasonable profit.
- All content of this program is based on standard economic and management principles. Profit margins, labor rates, etc., used in this presentation are to be taken as examples only. The intent of this workshop is to provide attendees with basic human resources management skills that will enable them to determine their own individual rates, profit percentages and other operation aspects of their businesses strictly on an individual basis, using generally accepted management principles.







So, How did we get here



While Self Driving Vehicles get all of the attention in the media.
The primary focus of the OEM's are as follows:

- > Prevent Fatalities
- Minimize Bodily Injuries
- > Improve Fuel Economy
- > Comfort Features

According to the World Health Organization, <u>1.24 million people die</u> in traffic accidents each year. On a global scale, traffic fatalities continue to increase steadily and are expected to become the fifth leading cause of death by 2030, unless countermeasures are implemented.

***According to the National Safety Council, traffic deaths increased 6 percent to 40,200 — the first time since 2007 that more than 40,000 have died in motor vehicle crashes in a single year







We have gotten there faster than they predicted..... !!!!!!collisionabyle

MNT. 1 🗟

4: Accidents (unintentional injuries)

Deaths: 136,053

Rate: 42.7

Age-adjusted rate: 40.5

Percentage of total deaths: 5.2 percent

Accidents, also referred to as unintentional injuries, are at present the 4th leading cause of death in the U.S. and the leading cause of death for those aged1-44.

Possible prevention measures

By their very natures, accidents are unintentional, but there are many ways to reduce the risk of accidental death and injury. Some key components of accident prevention include those focused on road safety, such as seat-belt use, and improved awareness of the dangers of driving while intoxicated.





5: Stroke (cerebrovascular diseases)

Deaths: 133,033







Main sources of traffic accident fatalities

Vehicle-on -vehicle collisions

Trafficlane departures

Poor night visibility



Toyota's Efforts

The Toyota Safety Sense active safety package was developed focused on three items to help prevent these types of incidents.



Collision

Support Avoidance Lane Deviation
Prevention
Support

Night Visibility Support COLLISION







Recently I asked several OEM's.....?











The # 1 Answer was......











Liability

- ☐ Liability is the biggest issue that keeps OEM's awake at night
- ☐ Let me tell you a story...
 - Toyota with Blind Spot Monitor (BSM)
 - o Repaired rear quarter panel
 - Repair was off by 7 degrees
 - OEM documentation said couldn't be off by more than 5 degrees













2015 Toyota Avalon



Scan Readings

Initial Recorded Faults:

SRS Airbag

- B1801 Open in Driver squib circuit
- B1811 Open in Driver squib dual stage 2nd step circuit

Blind Spot Monitor Master

• C1AC1 Master module horizontal axis misalignment



Snapshot Data

Freeze Frame Data not available:

Blind spot module indicating horizontal axis is misaligned: 5 degrees max deviation.









2015 Toyota Avalon



C1AC1 - Master Module Horizontal Axis Misalignment

DESCRIPTION

This DTC is stored when the angle of the blind spot monitor sensor LH deviates more than the allowable range from the horizontal axis.

HINT

If drum tester such as a speedometer tester, brake/speedometer combination tester or chassis dynamometer is used with the blind spot monitor main switch (warning canceling si

	Zoom and F	Print Options 🗐 🕏
DTC No.	DTC Detection Condition	Trouble Area
C1AC1	When the blind spot monitor sensor deviates 5 degrees or more from the horizontal axis when the system is activated.	Blind spot monitor sensor LH



5 Degrees MAX Deviation

INSPECTION PROCEDURE

NOTICE

When checking for DTCs, make sure that the blind spot monitor main switch (warning canceling switch assembly) is on.

PROCEDURE

- 1. CHECK INSTALLATION CONDITION
- (a) Check the installation condition of the blind spot monitor sensor LH See: Collision Avoidance and Parking Assist Systems > Initial Inspection and Diagnostic Overview > Operation Check.

HINT

Take the appropriate action in accordance with the result.

NEXT -- Continue to next step.

2. PERFORM BEAM AXIS CONFIRMA

Requires Toyota Specific Target

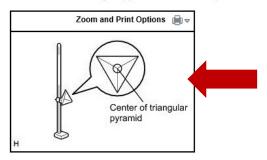






2015 Toyota Avalon

* The center of triangular pyramid is the reference point for the setting position and angle.



- * Set the reflector as shown in the illustration so that its center of triangular pyramid faces the blind spot monitor sensor.
- * Perform the operation as precisely as possible.

(c)Perform the blind spot monitor beam axis display.

- (1) Connect the Techstream to the DLC3.
- (2) Turn the engine switch on (IG).
- (3) Turn the blind spot monitor main switch (warning canceling switch assembly) on.
- (4) Turn the Techstream on
- (5) Enter the following menus: Body Electrical / Blind Spot Monitor Master or Blind Spot Monitor Slave / Utility / BSM Master beam axis display or BSM Slave beam axis display.
- (6) Check the results displayed for the BSM beam axis display.

Allowable Range:











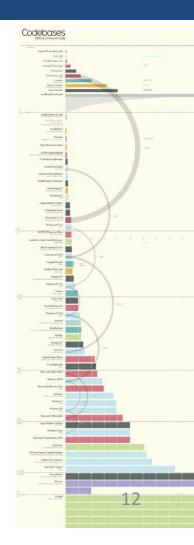


Lines of code

- ☐ Boeing 787 14 million lines of code
- ☐ F-35 Fighter Jet (2013) 24 million lines of code
- ☐ Large Hadron Collider 50 million lines of code
- ☐ Avg. high-end car 100 million lines of code

This code controls everything from tire pressure to collision avoidance, braking, backup, steering and other systems

http://www.informationisbeautiful.net/visualizations/million-lines-of-code





SECTION:



Issued July 2015



OEM Scanning Position Statements

2016-191

Page 1 of 1

TO: COLLISION REPAIR INDUSTRY

cases where there are no identifier lights on the dash.

POSITION STATEMENT: Pre- and Post-Repair System Scanning

FRANKLIN, TN - Nissan vehicles today have more technology and electrical components than ever before. Today, it is necessary in most repair situations for the vehicle to have a pre- and

post- repair system scan so that the repairer is informed of any trouble codes present, even in

A pre-repair system scan can identify items up front that are malfunctioning on a vehicle. This

repaired and systems are calibrated, helping to ensure our customers' safety and satisfaction.

consisting and use of section of the contraction of

helps the repair facility to fully understand the scope of the collision repair, even before

starting. The post-regain system scan will confirm that trouble items have been properly

It is the stance of Nissan North America, that all of our vehicles be scanned following a

collision repair to help ensure the vehicles' systems are communicating properly with no

For additional information, please see service manual section "BCS".



SCAN TOOL POSITION STATEMENT

FCA USILC vehicles, systems and components are engineered, tested and manufactured to help protect vehicle occupants. They are engineered to meet or expectively asvertiment manufacid and internal components religious to displains, WM today vibration and tensiness) and vanide safety. Use of the Mopar, wiTECH vehicle diagnosis; tester Mitipar Stan Tool is an important part of TCA US vehicle service and nanaterierce. This too compare sufficient that after market tools new not compare assess. whether any FCA US vehicle's safety and security systems contain active or stored Diagnostic Trouble Codes (DTCs).

Safety and security related by stems, such as antilocit braives, supplemental restraint systems GFS - air bags), occupant restraint controller CERCL seat belts, active head restrants, forward fiscing camers and rader, blind spot monitoring, and other automated electronic driver assistance systems, MUST be tested for faut codes (CERC) that could be active (current) or stored following a collision. Use of the Mopar wiTECH vehicle disprostic teater is necessary before and after collision receir.

AW of the following conditions could trigger CTCs prior to or during collision repairs, which could result in improper vehicle performance:

- Whicle is involved in an accident or collision, even though the damage may accept minor.
- ▶ Vehicle has been in an accident with or without air bas deployment ▶ Voltage loss, including battery disconnects and hybrid battery disabling
- ▶ Significant vehicle disassembly including, but not limited to, bumpers, door handles, headenings and mirrors
- hterior trin repair or renoval
- ▶ Gots removal and solvement managines

Any repairs performed without using Moper parts and not following published repair guidelines and procedures, may expose

If faults were stored in the DTC monory for any safety or security system, then these systems MUST be conniced according to the repair procedures in Service information. After performing repairs, necleosithe system to determine if any action or stored DTCs.





CRIB COLLISION REPAIR INFORMATION

BULLETIN

Scanning for Electrical System Faults

Toyota, Lexus and Scion onboard vehicle electrical systems are designed to control and communicate with

Toyota, usua ara poor orocard vances electrical systems are designed to control and communicate ear-regime, drivetrain, body electrical, navigation, audio, handling and safely systems. In the event of a collision, electronic control modules, adulators, sensors, or wiring can be demayed. Damage related to these systems may cause them to not perform properly during future operating conditions including subsequent collisions.

These electrical systems are designed to set fault codes known as DTCs (Diagnostic Trouble Codes) if a fault is detected. Not all DTCs illuminate a MIL (Mallbunssion Indicator Light). Toyota's "Techstream" and "Techstream Life" scan tool and software can retrieve and report all DTCs for all Toyota, Lessus, and Scon

Considering the fact that a capable scan bod in the only way to identify some OTCs. Topota requires that requires perform a "Health Check Copyrists scan if a whole in this southered derings or a should of a long Check Suppress some state of the capability of the

Electrical

APPLICABLE VEHICLES: All Toyota, Lexus and Scion Models

July 2016





NISSAN

Reference: NPSB-16-604 Date: June, 20 2016

Collision Position Statement-

Pre- and Post-Repair Scanning





American Honda Position Statement

SUBJECT: POST-COLLISION DIAGNOSTIC SCAN AND CALIBRATION REQUIREMENTS FOR HONDA AND ACURA VEHICLES

billowing minimum diagnesis scare, respectors, and/or calibrations done to avoid improve wyair.

epair.

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A regard that required disconnected of electrical composes to end to perform the regard will required allowages of the temporal to expense and particular to be offer in the composest as memorated particular seed of particular temporates all allows require a port-regain composed and particular temporates all allows require a port-regain composed and particular temporates and particular temporates all allows require a port-regain composition.

Some safety and driver assistive systems will require inspections, calibration, and/or

aming after collision or other body repairs. See page 2 for additional information. "A collision is defined as damage that exceeds minor outer panel cosmetic distortion.







Mercedes-Benz Mercedes destrUSA, EEC A Daine Consen

Reconditioned / Recycled Parts A offers various remanufactured units for sale facusph the Parts Distributer Centers (POC) such as

- Repair Limit of Sumpers Aid to June 10.000 Aid to 10.
- Suspension and Steering Components that Should be Replaced Become of Impact and the Technical Research of Why. L Accidents with superficial damage
- in the crower of secretarin with body disease; (e.g., definence) finite, (expiralized crowdow, wide penulting, our suit soil the chience; gener con the used again on conditions that price of the first side. One demang seem to the condition of the chience of the condition of the

Service Information - Position Statement Pre- and Post-Scan of Collision Vehicles

October 2016

General Motors takes the position that all vehicles being assessed for collision damage repairs must be tested for Diagnositis Throutile Codes (DTCs) during the repair estimation in order to identify the require repairs. Additionally, the vehicle must be re-tested after all repairs are complete in order to verify that the faults have been repaired and rew Mash been of been irreduced deling the course of repairs.

Even minor body damage or glass replacement may result in damage to one or more safety-related systems on the vehicle. Any action that results in loss of battery-suppli-voltage and disconnection of electrical smalls requires that the vehicle is subsequent tested to ensure proper electrical function.

Many safety and security related components, sensors and Electronic Control Units (ECUs) require calibration and/or learns when repraced. These systems must be repaired according to the corresponding CM repair procedures in Service Information

Technology Supported Diagnostic Aids

TRESTRIBUTE suggested to design the control of the control of the control between the control between the control between the control of the control between the control of the control of

GMBs is the factory source for all diagnostic and repair procedures, writing diagrams and associated repair information.

GM Service Programming System (SPS) is the ECU programming application that provides calibration updates and guided learn procedures where required.

Any repairs performed without using Genuine GBI Purts and not following published GI collision repair procedures may result in erroneous DTCs and espose whicle owners and coougants to unnecessary risk. GN collision repair information can be accessed to their original representations of the second of the competition of the collision of the colli



These 6 manufacturers represent 61% of the market share!

SOURCE: EDMUNDS.COM







Quite often I get asked well what about the other OEM"s?











































































Volkswagen Scan Tool Requirements

■ Electronic Vehicle Systems

Safety related system such as:
ABS/Electronic Differential Lock (EDL),
Airbag, electronically regulated vehicle
systems; Electro-mechanical, Electrohydraulic steering and other driver
assistance systems must be queried
for fault codes that could possibly be
stored, using the vehicle diagnostic
tester. If faults were stored in the
Diagnostic Trouble Code (DTC)
memory for the system mentioned,
then these systems must be serviced
according to the specifications in the
repair manual. After performing
repairs, check the fault stored in the
DTC memory of the affected system
again, to make sure that proper
function can be ensured again.









2006 Jetta Electronic Control Module Procedures



Procedure for Electronic Control Units after Accident Repairs

It is only necessary to install new electronic control units after an accident where at least one of the following conditions is present:

- The housing is obviously deformed or damaged.
- The support surface or bracket is deformed; there is no visible external damage to the unit itself.
- The connector is damaged or corroded.
- The functional check or the unit self-diagnosis procedure indicates the fault "Control unit defective".

When electronic components, e.g. ABS control module, have been removed for the purpose of making repairs and are then reused, perform a functional check after installing as described in the existing technical literature, e.g. V.A.G self-diagnosis procedure.









2012 Audi A4 2008



Electronic Control Modules, Handling After Collision Servicing

Electronic control modules only need to be replaced after a collision if the following condition is fulfilled:

 The function test results in the message "Control module faulty".

If electronic components, for example, ABS control modules, were removed and then reused, these are to be checked for function according to the available documentation after installing. To do this, check all DTC memories with a tester and correct any possible malfunctions present.









Who Pays for What Survey



How frequently do you research OEM repair procedures at the time you write an estimate?	1 Res	ponses	Last Year
All the time	17.7%	92	16.3%
Most of the time	30.5%	159	26.4%
Some of the time	30.7%	160	31.9%
Only occasionally	18.0%	94	21.8%
Never	3.1%	16	3.6%

The percentage of repair facilities that said they research OEM procedures "all of the time" or "most of the time" increased slightly compared to last year.







Quite often I get asked..... ???



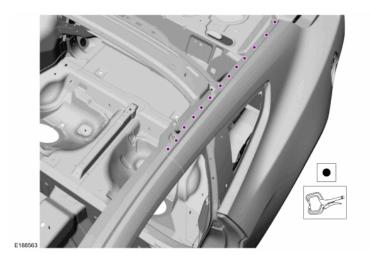
- ☐ Why do I need to research every car if I fix the same type of vehicle on a regular basis...
- □ Did you know that one OEM changed the way you install the bedside on their vehicles four times last year? YES 4 TIMES!!
- ☐ Just because you did it that way yesterday doesn't mean it is the same way today... Procedures change as more information becomes available!

For example.....







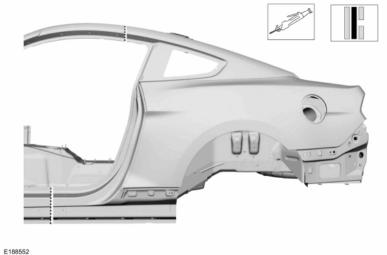


Ford requires Roof replacement and front and rear glass removal





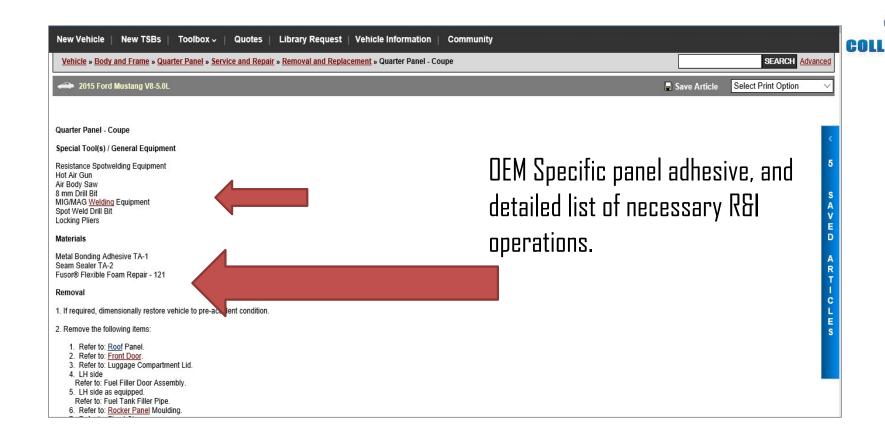
2015 Ford Mustang Quarter Panel Procedure

















It's Not just about the scanning....











Audi Q5 2008





Park and observe the vehicle involved in a collision outside on the quarantine space. The following applies:
 do not park the vehicle near buildings.

6. Perform the GFF test program for classifying the lithium-ion high voltage battery. The GFF test program can be found on the diagnostic unit under:

- Connect Vehicle Diagnostic Tester
- Select the Diagnostic mode and start the diagnostics
- Select the tab test plan Select <u>select individual tests</u> and choose the following sequence.
- Body
- Electrical Equipment
- 01 OBD-capable systems
 8C Battery Regulation Control Module -J840
- 8C Battery Regulation Control Module, functions A38 - Hybrid battery classification
- If further action for the lithium-ion high voltage battery is necessary, the following applies:
- 7.1. Lithium-ion high voltage battery remains in the vehicle.
 7.2. Inform the high voltage expert (HVE) at the importer.
- 7.3. Order recycling box or transport box for lithium-ion batter

- When the condition of the lithium-ion high voltage battery is constant, the following applies:
- 10.1. The high voltage expert comes on site.
- 10.2. The high voltage expert escorts the transport from the quar antine space to the work area in the workshop.

8. Observe the lithium-ion high voltage battery for five days in the vehicle. Check the temperature of the lithium-ion high voltage battery regularly, at least two times a day, using a temperature measuring device (for example Digital Thermometer -VAS6519-). Inform the high voltage expert of the lithium-ion high voltage battery condition on a regular basis.

- 9. If the condition of the lithium-ion high voltage battery does not stay constant, extend the quarantine five more days. Return to point 8.
- 10. When the condition of the lithium-ion high voltage battery is constant, the following applies:
- 10.1. The high voltage expert comes on site.
- 10.2. The high voltage expert escorts the transport from the quarantine space to the work area in the workshop.









Audi Q5 2008





20 Rep. Gr.00 - General, Technical Data

Question: Is there anything special to do when an Audi high voltage vehicle must be brought into the paint shop?

Answer: The drying time for commercial paint repair work, depending on the material and the manufacturer, between 30 and 60 minutes at 60 °C (140 °F). Normally the temperature in the drying rooms is 80 °C (176 °F).

Audi high voltage vehicles are equipped with a powerful lithium-ion battery. This type of battery is functional only up to 55 °C (131 °F). The cells can get damaged when the temperature goes above 70 °C (158 °F).

In order to not exceed 70 °C (158 °F), do not leave an Audi high voltage vehicles longer than 60 minutes in the paint drying cabin.

If the materials being used for the repair need a drying time longer than 60 minutes, then find an alternative method to dry them such as infrared heat. Refer to Audi Paint Manual.



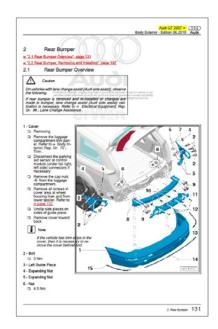


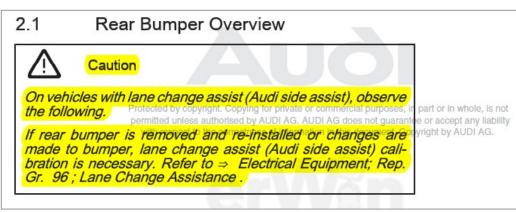




Audi Q7 2007 It is NOT just about scanning...







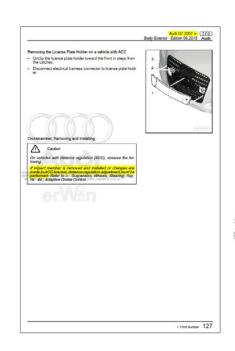






Audi Q7 2007





Crossmember, Removing and Installing



Caution

On vehicles with distance regulation (ACC), observe the following.

If impact member is removed and installed or changes are made to ACC bracket, distance regulation adjustment must be performed. Refer to Australia Control Wheels; Steering; Rep. In Gree 44; Adaptive Cruise Control Wheels.







2012 VW Passat NMS



Copyright VW AG

Repair manual

DMS Repair Order number: undefined

VIN:

Model year: 2012

Model code: A32

Model description: Passat NMS

Engine code: CBUA

Licerse plate:

User name: WIDEMAN

ElsaPro Job no.: 17362

Model description: Passat NMS

Final drive code:

User name: WIDEMAN

Service advisor - name:

Bumper Cover Painting instructions in the Lane Change Assistance Control Module

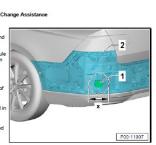
Bumper Cover in the Area of the Lane Change Assistance Control Module

Left side shown the right side is a mirror image depending on the vehicle model and equipment

To avoid malfunctions of the control module

(lane change assistance) -1- pay attention to the following parameter when painting the bumper cover -2-.

- Do not exceeded the maximum paint coat thickness of 150 µm in the area of the control modules (lane change assistance) -1-.
 A plastic repair may not be preformed in
- this area in a vicinity of minimum dimension -x- = 25 cm.
- Smoothing work may not be preformed in this area in a vicinity of minimum dimension -x. = 25 cm.
 Triple panting is not permitted on the bumper cover -2-.
- Before beginning painting check using a grinding pattern in the adjacent area if the bumper cover -2- was already repainted.
- Spot repair of the area of the control modules (lane change assistance) -1- is not permitted.



♦ A plastic repair may not be preformed in this area in a vicinity of minimum dimension -x- = 25 cm.

 Spot repair of the area of the control modules (lane change assistance) -1- is not permitted.

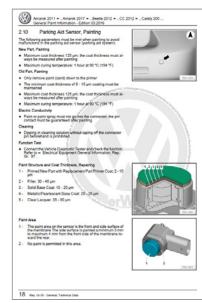


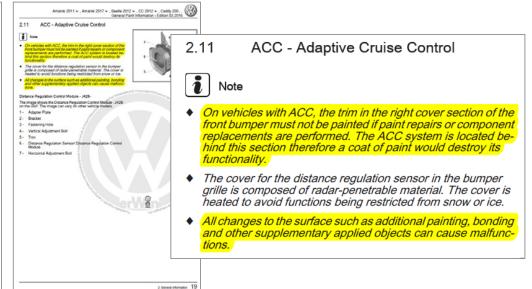




VW Parking Aid Sensor and Adaptive Cruise Painting Instructions (Amarok 2017, Beetle 2012, CC 2012)













My friend's, It is NOT just about the Scanning !!!



- Recalibrations
- Re Initializations
- Reprograming
- Bumpers Sensors repairing Refinishing
- And so much more







Other things to consider that require a Scan Tool...



- ☐ Initializing a check valve to bleed a coolant system.
- ☐ Test Driving a vehicle above 17 mph for 2 miles in a straight line for a Blind Spot Monitor
- ☐ Running the window up and down twice to re initialize the pinch protection on the window when you replace a door.
- ☐ How do you know if the Hands free is working, how do you know if the Adaptive Cruise Control is working, how do you know if

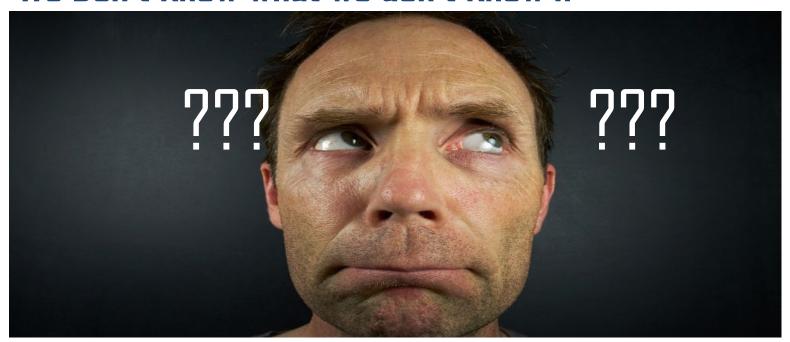






Remember..... We Don't Know what we don't Know !!











Proceed with Caution!











Nissan Position Statement on Bumper Fascia Replacement with Sonar





NISSAN Collision Position Statement-

Bumper Fascia Replace

TO: COLLISION REPAIR INDUSTRY

POSITION STATEMENT: Bumper Fascia Replacement with Sona

FRANKLIN, TN- As Nissan Safety Shield Technologies are incorporated vehicles, we want to bring to your attention important information abo function, and how to properly handle repairs regarding this technology

Many electronic sonar sensors in front and rear bumper fascia are con-Nissan Safety Shield Technology. These sensors are engineered to be within the bumper fascia, and if not properly installed, may not function intended. For this reason, Nissan North America DOES NOT approve aftermarket, reconditioned, or recycled bumper fascia.

In contrast with original Genuine Nissan bumper fascia, aftermarket bu

- 1. In some cases, non-OEM fascia come with no pre-drilled holes for t the shop technician to cut the holes using a rough template. This may where the non-OEM bumper does not match the original Genuine N 2. In some cases, build specifications are slightly different on afterma
- on Genuine Nissan fascia, which may also cause issues with sensor

In addition, reconditioned fascia, which was once damaged, may also the original undamaged Nissan bumper fascia, which may cause senso There is currently no industry standard process for knowing the histor bumper fascia, so this is also not recommended to be used on Nissan the general repair industry adhere to these recommendations.

For additional information, please see service manual section "SN".

Nissan North America's New Vehicle Limited Warranty, and Limited Warranty on replacement parts do not apply to any parts other than Genuine Nissan original equipment parts.

For additional collision information: http://collision.nissanusa.com,

Many electronic sonar sensors in front and rear bumper fascia are considered to be part of this Nissan Safety Shield Technology. These sensors are engineered to be in very exact positions within the bumper fascia, and if not properly installed, may not function as originally intended. For this reason, Nissan North America DOES NOT approve of the use of aftermarket, reconditioned, or recycled bumper fascia.

In contrast with original Genuine Nissan bumper fascia, aftermarket bumper fascia may:

- 1. In some cases, non-OEM fascia come with no pre-drilled holes for the sensors, relying on the shop technician to cut the holes using a rough template. This may lead to instances where the non-OEM bumper does not match the original Genuine Nissan bumper holes.
- 2. In some cases, build specifications are slightly different on aftermarket bumper fascia than on Genuine Nissan fascia, which may also cause issues with sensor alignment or performance.



http://collision.alldata.com/alldata/article/display.action?componentId=6630&iTypeId=11... 12/3/2015

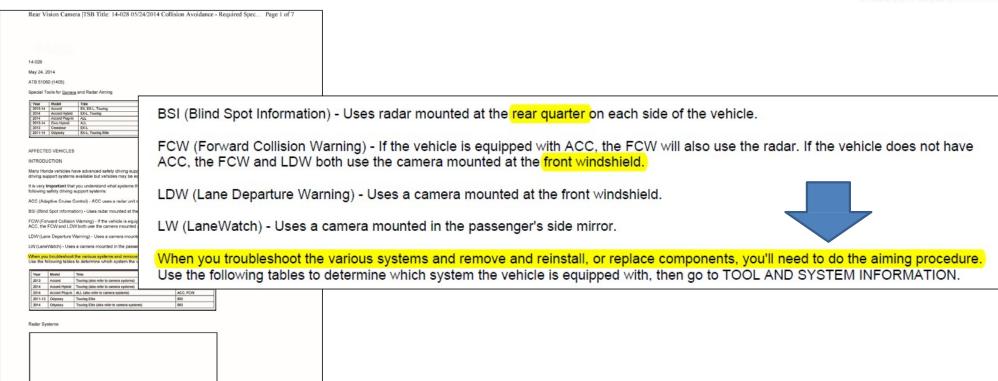




Honda Lane Departure System



34









Did You Know...

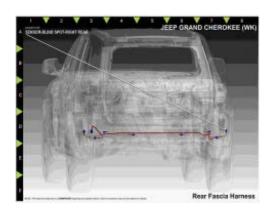


2014 Jeep Grand Cherokee Blind Spot Monitor

If the vehicle has experienced any trauma in the outboard area at the end of the rear fascia behind the rear wheel of mings where the sensors are located, even if the fascia is not damaged, the radar sensor may have become misaligned.

A misaligned radar sensor will result in the BSM system not operating properly.





The blind spot sensors and control circuitry cannot be adjusted or repaired. If a sensor is damaged or ineffective, it must be replaced with a new unit. The sensor module software is flash programmable. The mounting bracket for each sensor is serviced only as a unit with the rear bumper fascia.



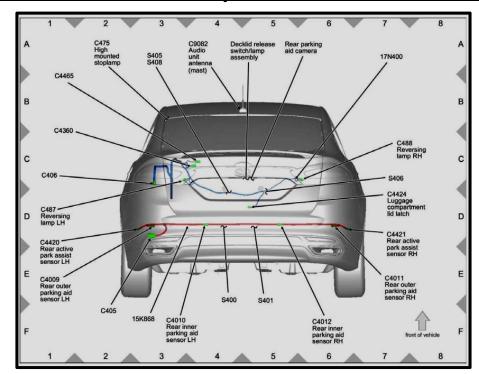




Did You Know...



2014 Ford Fusion Blind Spot Monitor and Cross Traffic Alert



NOTE: There should be no bumper stickers or body filler material used on the rear side bumper cover in the vicinity of the SODL (side obstacle detection control module LH) or SODR (side obstacle detection control module RH).







Did You Know...

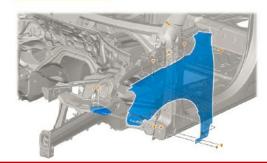
Did you know you have to remove the windshield on a Volkswagen Touareg to remove the fender?

Outer Body Structure Design

Fenders

The fenders on the 2011 Touareg are made from steel that is .65 mm thick. This is a departure from the previous model where the fenders were made from plastic. It is important to note that during fender removal, the upper fender bolt may be hidden by windshield adhesive. If this is the case, the windshield must be removed to remove the fender. The fenders are secured on the sides with retaining plates, specifically used for pedestrian protection.

On diesel vehicles, the auxiliary heater must first be removed before the fender can be removed. Also, parts of the tire pressure monitoring system are on the fender, so do not cut any wires to remove the fender. The fender on the right side has the windshield washer fluid reservoir fitted beneath it.



(Figure 5 – The fender removal process may require removal of the windshield if the upper bolt

2011 Volkswagen Touareg – Front Fender service Procedure



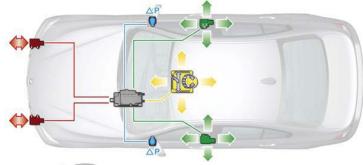




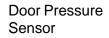


ADVANCED TECHNOLOGIES. PASSIVE SAFETY SYSTEMS.











B-Pillar Sensor

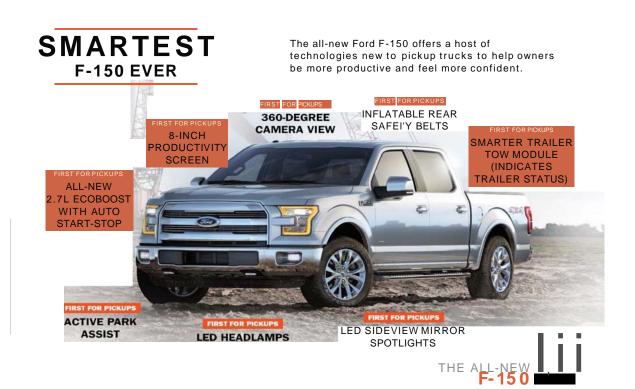
- •ACSM- Crash Safety Module (Advanced Crash Safety Module)
- •One Lateral and one longitudinal acceleration sensor in the B-pillars (green)
- •One airbag sensor to monitor the pressure in each of the front doors (blue)
- •One lateral and one longitudinal acceleration sensor in the ICM (yellow)
- One roll rate sensor in the ICM (yellow)
- One vertical acceleration sensor in the ICM (yellow)
- •One front sensor on each of the engine supports (red)

































Some Final Thoughts !!



RESENITA

Nace Panel Discussion

Participants:

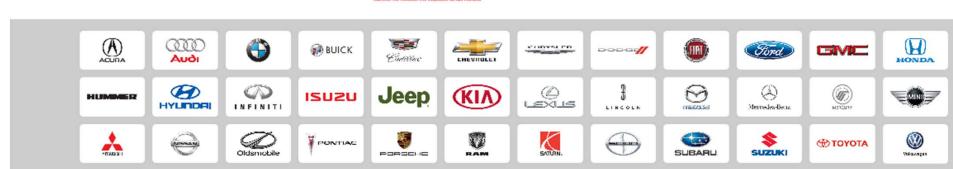
- 2 Insurers
- 6 OEMs 42











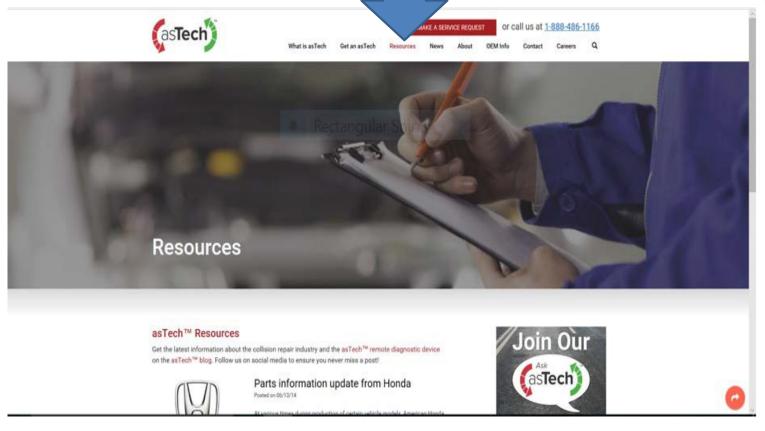






Do You Have Permission?











Call To ACTION!



- > Researching OEM Repair Procedures is Mandatory ! IT is NOT optional
- > Get the Customer's authorization before you scan and or Share the Data
- ➤ Just because there is NOT a position statement doesn't mean the OEM doesn't say it somewhere! RESEARCH is MANDATORY!
- It is NOT just about scanning!
- Educate your staff! Debrief with them after this call!



Next Call if there is an interest?

Is there a difference between OEM and Aftermarket Scan Tools!







Questions & Answers





Thank you for your time and attention!









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<u>Check out Mike's New Consulting Calendar on our website!</u>
<u>www.collisionadvice.com</u>

