January 23, 2017

To: All Polyvance Customers and Distributors

From: Kurt Lammon

Re: Tech School – SkillsUSA Trade-In Rebate Program

To support collision repair technical schools and colleges, and to celebrate the demonstration of nitrogen plastic welding into the SkillsUSA Plastic Repair Segment starting in 2017 and becoming a scored part of the Plastic Repair Segment in 2018, Polyvance is proud to announce our “Tech School Rebate Program.”

The purpose of this program is to get nitrogen plastic welders into the hands of tech school instructors around the country so they can train their students in this new technology and prepare their best students to compete in SkillsUSA. Here’s how the program works:

1.) The body shop donates their existing nitrogen plastic welder to a local technical school through the I-CAR Collision Repair Education Foundation. The body shop gets to deduct the value of the welder from their taxable income.

2.) The body shop purchases a new 6085-C or 6080-CG Nitro Fuzer nitrogen plastic welder from their local distributor.

3.) The body shop notifies Polyvance of their donation and purchase. Polyvance sends a $300 factory rebate check to the shop to help defray the cost of the purchase.

4.) Polyvance sends a package of popular polypropylene plastic welding rods and instructional information to the tech school. A Polyvance technical representative is dispatched to the school to provide free training to the instructor.

Detailed information on how to navigate this Tech School Trade-In Rebate Program is shown on the following page. Please call me at the above number if you have any questions.

Thanks for helping Polyvance support the people and schools that are training the next generation of recruits for the collision repair industry!

Sincerely,

Kurt Lammon
President
How To Take Advantage of the Tech School Trade-In Rebate Program

1.) Fill out the attached forms:
   a. Polyvance Tech School Donation & Rebate Form
   b. I-CAR Collision Repair Education Foundation Donation Form

2.) Donate your old welder to the tech school of your choice. Have the instructor sign their section of the Polyvance Tech School Donation & Rebate Form and pick up a letter from the school showing evidence of the donation.

3.) Purchase a new Polyvance 6085-C or 6080-CG nitrogen plastic welder from the jobber or distributor of your choice. Make a copy of the invoice showing the purchase.

4.) Scan the above documents (donation forms and invoice) and email to Zach at zach@polyvance.com. (Or fax all documents to 256-638-8490).

5.) We will review the documents, call the tech school instructor to make sure of the condition of the donated welder, and send you a factory rebate check of $300.

6.) Give the donation forms to your tax accountant so that the value of the welder can be deducted from your taxable income.
Polyvance Tech School Donation & Rebate Form

Information on shop purchasing new welder:

<table>
<thead>
<tr>
<th>Contact Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Shop Name</td>
<td></td>
</tr>
<tr>
<td>Address</td>
<td></td>
</tr>
<tr>
<td>City, ST ZIP</td>
<td></td>
</tr>
<tr>
<td>Phone Number</td>
<td></td>
</tr>
<tr>
<td>Email address</td>
<td></td>
</tr>
<tr>
<td>Part number of new welder purchased</td>
<td></td>
</tr>
<tr>
<td>Serial number of new welder purchased</td>
<td></td>
</tr>
<tr>
<td>Distributor new welder purchased from</td>
<td></td>
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<tr>
<td>Purchase date</td>
<td></td>
</tr>
</tbody>
</table>

Information on donated welder:

<table>
<thead>
<tr>
<th>Instructor Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>School Name</td>
<td></td>
</tr>
<tr>
<td>Address</td>
<td></td>
</tr>
<tr>
<td>City, ST ZIP</td>
<td></td>
</tr>
<tr>
<td>Phone number</td>
<td></td>
</tr>
<tr>
<td>Email address</td>
<td></td>
</tr>
<tr>
<td>Part number of old welder donated</td>
<td></td>
</tr>
<tr>
<td>Donation date</td>
<td></td>
</tr>
<tr>
<td>Signature of instructor receiving welder</td>
<td></td>
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</tbody>
</table>

To claim your $300 factory rebate on your purchase of the new welder, please fill out this form completely and send back to Zach Moore (along with a copy of your invoice showing the purchase of the new welder from your jobber or distributor)...

By email to zach@polyvance.com
By fax to 256-638-8490
By mail to 1128 Kirk Rd., Rainsville, AL 35986
Gift-In-Kind Contribution Form

The Collision Repair Education Foundation accepts gifts-in-kind from all industry partners in order to benefit collision schools, students and instructors. Your gift-in-kind may be a gift for an event, a convertible asset, or equipment and materials that can be distributed to secondary and post-secondary collision career and technical schools and colleges, instructors, and/or students. We welcome many gifts-in-kind and are most grateful when donors think of us with this form of philanthropy.

Donor: __________________________________________ Date of gift: ______________

Donor Contact’s Name: __________________________________________

Address: __________________________________________

City: __________________________________________ State: ________ ZIP: __________

Phone: __________________________ E-mail: __________________________

Detailed description of gift(s):
________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

Please note and specific instructions for the delivery of your gift (shipping, timeframe, hazardous materials, etc.): __________________________________________
________________________________________________________________________
________________________________________________________________________

Fair market value of the contribution: $ __________________________

Notes to donor(s): The Collision Repair Education Foundation gratefully acknowledges your in-kind contribution. The following information pertaining to your in-kind contribution is being provided for your convenience and does not constitute legal advice on behalf of the Collision Repair Education Foundation or its employees.

The value of any item, regardless of the amount, is used for internal gift reporting only—the Collision Repair Education Foundation is unable to include the estimated value on a donor receipt or acknowledgement. It is the responsibility of the donor to substantiate the fair market value for their own tax purposes.

You are strongly encouraged to consult with your tax advisor and refer to the relevant IRS publications for either individual, business, or corporate tax law and policy.

Donor Signature: __________________________________________ Date: ______________

On behalf of the Collision Repair Education Foundation, I gratefully receive the above-described property:

Collision Repair Education Foundation

Director of Development Signature: __________________________ Date: ______