



555 W. Imperial Highway
Brea, CA 92821

February 13, 2019

California Department of Insurance
Consumer Services and Market Conduct Branch
Claims Services Bureau
300 South Spring Street, 11th Floor
Los Angeles, CA 90013

RE: Auto Body Labor Rate Survey

Dear Claims Services Bureau:

In accordance with California Insurance Code section 758(c) and Section 2698.91 of Title 10 of the California Code of Regulations, please find enclosed our Auto Body Labor Rate Survey for the East Bay area.

The information for this survey was gathered from our company's records of paid repairs completed within the previous 90 days. The survey was completed on February 5, 2019. The enclosed spreadsheet identifies the 25 shops included in the survey, with the date the estimate was written, and the labor rates agreed upon and accepted by the shops on that date. No questionnaire was used in the survey. The geographic area covered by this survey includes the following cities: Oakland, San Leandro, Emeryville, and Alameda (94606, 94607, 94612, 94577, 94621, 94603, 94608, 94605, 94610, 94601 and 94501). None of the shops included in the survey are members of our company's direct repair program. The formula used to calculate the prevailing auto body rate is the "mode" or modal value, which is the number that appears most often in a set of numbers.

Based on the Department's prior conclusion that our utilization of repair records constitutes a "survey" within the meaning of the Regulations, we are filing our compiled information in order to satisfy the filing requirement in Insurance Code section 758(c). We believe the enclosed survey meets or exceeds all legal requirements.

Please let me know if you have any questions, or if you need additional information.

Sincerely,
Mercury Insurance Company
Mercury Casualty Company
California Automobile Ins. Co

A handwritten signature in black ink, appearing to read "Charlie Barney".

Charlie Barney
Norther Region Manager, Material Damage
(661) 291-6400, ext. 23662
CBarney@mercuryinsurance.com

Market Area PCP Information

Market area	20
Market area name	East Bay

Body Rate	\$85.00
Refinish Rate	\$85.00
Frame Rate	\$85.00
Aluminum Rate	#N/A
Mechanical Rate	\$120.00
Paint Material Rate	\$40.00

Total Data Collection Sheets:	25
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Estimate Creation Date	Repair Facility	Address	City	State	Zip	Phone Number	Body Rate	Refinish Rate	Frame Rate	Alum Rate	Mech Rate	Paint Material Rate	BAR License #
10/15/18	NEO AUTOWORKS	1220 E 12th St	Oakland	CA	94606	(510) 533-9886	\$ 85.00	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ 40.00	260956
10/22/18	PERFORMANCE AUTO BODY CENTER	635 E 12TH ST	OAKLAND	CA	94606	(510) 893-4235	\$ 80.00	\$ 80.00	\$ 80.00	\$ -	\$ 120.00	\$ 38.00	245158
10/18/18	T&T AUTO REPAIR	330 WEBSTER ST	OAKLAND	CA	94607	(510) 507-0747	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ -	\$ 38.00	241310
10/25/18	WEATHERFORD BMW AUTO BODY	575 W GRAND AVE	OAKLAND	CA	94612	(650) 654-8280	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ -	\$ 40.00	153415
10/25/18	LA SMITH & SONS BODY SHOP INC	830 CASTRO ST.	SAN LEANDRO	CA	94577	(510) 357-5250	\$ 87.00	\$ 87.00	\$ -	\$ -	\$ -	\$ 42.00	210681
11/1/18	A & E AUTO BODY	7933 INTERNATIONAL BLVD	OAKLAND	CA	94621	(510) 827-7471	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ -	\$ 40.00	280454
11/7/18	MIRAGE AUTO BODY	1121 98th AVE	OAKLAND	CA	94603	(510) 639-7172	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ -	\$ 38.00	273932
11/8/18	CONTINENTAL AUTO BODY INC 2	1355 PARK AVE	EMERYVILLE	CA	94608	(510) 601-1310	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ -	\$ 38.00	282033
11/29/18	COLLISION REPAIR BY BROOKS	9821 BIGGE ST.	OAKLAND	CA	94603	(510) 777-9260	\$ 85.00	\$ 85.00	\$ 85.00	\$ -	\$ 120.00	\$ 40.00	232385
11/08/18	MAACO COLLISION REPAIR & AUTO PAINTING	250 SAN LEANDRO BLVD	SAN LEANDRO	CA	94577	(510) 562-3232	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ -	\$ 40.00	250464
11/20/18	FOOTHILL COLLISION	6821 FOOTHILL BLVD	OAKLAND	CA	94605	(510) 671-8185	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ -	\$ 40.00	281079
11/21/18	KEN BETTS CHEVRON SERVICE	3500 LAKESHORE AVE	OAKLAND	CA	94610	(510) 469-0179	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ -	\$ 38.00	249684
11/20/18	CHAU'S AUTO SPORT INC	1259 48TH AVE	OAKLAND	CA	94601	(510) 533-4501	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ 95.00	\$ 40.00	202772
12/26/18	BAY AUTO CENTER	810 23RD AVE	OAKLAND	CA	94606	(510) 533-3833	\$ 85.00	\$ 85.00	\$ 85.00	\$ -	\$ 120.00	\$ 40.00	248241
12/13/18	AUTOWORKS & CO	3900 FOOTHILL BLVD	OAKLAND	CA	94601	(510) 842-8967	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ 150.00	\$ 38.00	281666
12/13/18	CATRACHIO AUTO REPAIR	2801 SAN PABLO AVE	OAKLAND	CA	94608	(510) 250-9648	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ 95.00	\$ 40.00	282450
12/19/18	AUTO WORLD BODY & FRAME	844 E 12TH ST	OAKLAND	CA	94606	(510) 832-1668	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ -	\$ 40.00	275672
10/29/18	LITTLE RED'S AUTOMOTIVE COLLISION	2625 NICHOLSON ST	SAN LEANDRO	CA	94577	(510) 352-2150	\$ 85.00	\$ 85.00	\$ 85.00	\$ -	\$ 95.00	\$ 40.00	206516
1/2/19	MD AUTO BODY & REPAIR	5111 SAN LEANDRO ST	OAKLAND	CA	94601	(510) 437-9980	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ -	\$ 40.00	233097
12/28/18	OAKLAND PANEL CRAFT	6598 SAN PABLO AVE	OAKLAND	CA	94608	(510) 250-9590	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ -	\$ 40.00	291205
12/28/18	ADVANCED TECH COLLISION CENTER	2835 MILLER ST	SAN LEANDRO	CA	94577	(510) 895-5028	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ -	\$ 40.00	254916
1/14/19	CALIFORNIA FINEST BODY & FRAME	1415 18TH ST.	OAKLAND	CA	94607	(510) 419-0403	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ -	\$ 38.00	285999
10/24/18	ALAMEDA AUTO BODY	1814 EVERETT ST	ALAMEDA	CA	94501	(510) 523-7547	\$ 85.00	\$ 85.00	\$ -	\$ -	\$ -	\$ 40.00	283450
11/7/18	K & G AUTO REPAIR	1215 10TH AVE	OAKLAND	CA	94606	(510) 773-8131	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ -	\$ 38.00	250920
11/1/18	NEW H&I AUTO BODY INC	1221 12TH AVE.	OAKLAND	CA	94606	(510) 763-0138	\$ 80.00	\$ 80.00	\$ -	\$ -	\$ 100.00	\$ 40.00	262945

MODE	\$85.00	\$85.00	\$85.00	#N/A	\$120.00	\$40.00
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LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 10/15/18

Name of shop: NEO AUTOWORKS

Street Address of shop 1220 E 12th St

City Oakland

State CA

Zip Code 94606

Phone # (510) 533-8886

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate: \$85.00

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 260996

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 10/22/18

Name of shop: PERFORMANCE AUTO BODY CENTER

Street Address of shop 635 E12TH ST
City OAKLAND
State CA
Zip Code 94606
Phone # (510) 893-4235

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate: \$80.00

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$120.00

Paint Material Rate: \$38.00

BAR License # 245158

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 10/18/18

Name of shop: T&T AUTO REPAIR

Street Address of shop 330 WEBSTER ST

City OAKLAND

State CA

Zip Code 94607

Phone # (510) 507-0747

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 241310

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 10/25/18

Name of shop: WEATHERFORD BMW AUTO BODY

Street Address of shop 575 W GRAND AVE

City OAKLAND

State CA

Zip Code 94612

Phone # (650) 654-8280

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 153415

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 10/25/18

Name of shop: LA SMITH & SONS BODY SHOP INC

Street Address of shop 830 CASTRO ST.

City SAN LEANDRO

State CA

Zip Code 94577

Phone # (510) 357-5250

Body Rate \$87.00

Refinish Rate \$87.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$42.00

BAR License # 210681

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/1/18

Name of shop: A & E AUTO BODY

Street Address of shop 7933 INTERNATIONAL BLVD
City OAKLAND
State CA
Zip Code 94621
Phone # (510) 827-7471

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 280454

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/7/18

Name of shop: MIRAGE AUTO BODY

Street Address of shop 1121 98th AVE

City OAKLAND

State CA

Zip Code 94603

Phone # (510) 639-7172

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 273932

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/8/18

Name of shop: CONTINENTAL AUTO BODY INC 2

Street Address of shop 1355 PARK AVE
City EMERYVILLE
State CA
Zip Code 94608
Phone # (510) 601-1310

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 282033

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/29/18

Name of shop: COLLISION REPAIR BY BROOKS

Street Address of shop 9821 BIGGE ST.

City OAKLAND

State CA

Zip Code 94603

Phone # (510) 777-9260

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate: \$85.00

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$120.00

Paint Material Rate: \$40.00

BAR License # 232385

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/08/18

Name of shop: MAACO COLLISION REPAIR & AUTO PAINTING

Street Address of shop 250 SAN LEANDRO BLVD

City SAN LEANDRO

State CA

Zip Code 94577

Phone # (510) 562-3232

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 250464

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/20/18

Name of shop: FOOTHILL COLLISION

Street Address of shop 6821 FOOTHILL BLVD

City OAKLAND

State CA

Zip Code 94605

Phone # (510) 671-8185

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 281079

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/21/18

Name of shop: KEN BETTS CHEVRON SERVICE

Street Address of shop 3500 LAKESHORE AVE

City OAKLAND

State CA

Zip Code 94610

Phone # (510) 469-0179

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 249684

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/20/18

Name of shop: CHAU'S AUTO SPORT INC

Street Address of shop 1259 48TH AVE

City OAKLAND

State CA

Zip Code 94601

Phone # (510) 533-4501

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$40.00

BAR License # 202772

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 12/26/18

Name of shop: BAY AUTO CENTER

Street Address of shop 810 23RD AVE

City OAKLAND

State CA

Zip Code 94606

Phone # (510) 532-3833

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate: \$85.00

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$120.00

Paint Material Rate: \$40.00

BAR License # 248241

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 12/13/18

Name of shop: AUTOWORKS & CO

Street Address of shop 3900 FOOTHILL BLVD

City OAKLAND

State CA

Zip Code 94601

Phone # (510) 842-8967

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$150.00

Paint Material Rate: \$38.00

BAR License # 281666

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 12/13/18

Name of shop: CATRACHO AUTO REPAIR

Street Address of shop 2801 SAN PABLO AVE

City OAKLAND

State CA

Zip Code 94608

Phone # (510) 250-9648

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$40.00

BAR License # 282450

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 12/19/18

Name of shop: AUTO WORLD BODY & FRAME

Street Address of shop 844 E 12TH ST

City OAKLAND

State CA

Zip Code 94606

Phone # (510) 832-1668

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 275672

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 10/29/18

Name of shop: LITTLE RED'S AUTOMOTIVE COLLISION

Street Address of shop 2625 NICHOLSON ST

City SAN LEANDRO

State CA

Zip Code 94577

Phone # (510) 352-2150

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate: \$85.00

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$40.00

BAR License # 206516

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 1/2/19

Name of shop: MD AUTO BODY & REPAIR

Street Address of shop 5111 SAN LEANDRO ST
City OAKLAND
State CA
Zip Code 94601
Phone # (510) 437-9980

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 233097

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 12/28/18

Name of shop: OAKLAND PANEL CRAFT

Street Address of shop 6598 SAN PABLO AVE

City OAKLAND

State CA

Zip Code 94608

Phone # (510) 250-9590

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 291205

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 12/28/18

Name of shop: ADVANCED TECH COLLISION CENTER

Street Address of shop 2835 MILLER ST
City SAN LEANDRO
State CA
Zip Code 94577
Phone # (510) 895-5028

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 254916

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 1/14/19

Name of shop: CALIFORNIA FINEST BODY & FRAME

Street Address of shop 1415 18TH ST.

City OAKLAND

State CA

Zip Code 94607

Phone # (510) 419-0403

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 285999

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 10/24/18

Name of shop: ALAMEDA AUTO BODY

Street Address of shop 1814 EVERETT ST

City ALAMEDA

State CA

Zip Code 94501

Phone # (510) 523-7547

Body Rate \$85.00

Refinish Rate \$85.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 283450

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/7/18

Name of shop: K & G AUTO REPAIR

Street Address of shop 1215 10TH AVE

City OAKLAND

State CA

Zip Code 94606

Phone # (510) 773-8131

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 250920

LABOR RATE DATA COLLECTION

Supervisor: Sam Phipps

Area # 20

Area Name: East Bay

Estimate Creation Date: 11/1/18

Name of shop: NEW H&L AUTO BODY INC

Street Address of shop 1221 12TH AVE.

City OAKLAND

State CA

Zip Code 94606

Phone # (510) 763-0138

Body Rate \$80.00

Refinish Rate \$80.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$100.00

Paint Material Rate: \$40.00

BAR License # 262945



P.O. Box 10730 Santa Ana, California 92711-0730



California Department of Insurance
Consumer Services & Market Conduct Branch:
Claims Service Bureau
300 South Spring Street, 11th Floor
Los Angeles, CA 90013