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July 12, 2016

Dave Edwards  
Chief, Claim Services Bureau Division  
Department of Insurance, Consumer Services & Market Conduct Branch  
Claim Services Bureau  
300 South Spring Street  
Los Angeles, CA 90013

Dear Mr. Edwards:

Enclosed please find the attached Farmers Insurance Exchange and 21<sup>st</sup> Century Insurance Company Labor Rate submission for District 74 which consist of Cities Costa Mesa, Huntington Beach, Irvine, Newport Beach, and Laguna Beach, California. We are submitting to you for filing as required by California Insurance Code (CIC) Section 758 (C) and Section 2698.91 of the California Code of Regulations.

We have adjusted the body shop labor rate for the 74<sup>TH</sup> District for zip codes 92626, 92627, 92648, 92606, 92647, 92648, 92618, 92651, and 92660 based upon the data provided by the facilities in these areas. We have attempted to survey all of the repair facilities in each of the zip codes. If Direct Repair Program facilities were included in the survey, they provided us with their door rate.

The prevailing rate for each area was determined by taking the mode of all of rates reported by the shops in that specific area. The mode was utilized as the prevailing rate when there was sufficient data to generate the value.

Please contact me if you have any additional questions.

Farmers Insurance Exchange

Sincerely,

Michele Lyons  
Director of California Auto Claims

## LABOR RATE DATA

AREA: District 74 (codes 92626, 92627, 92648, 92606, 92647, 92648, 92618, 92651, and 92660)

BODY RATE: \$50

REFINSH RATE: \$50

PAINT MATERIAL: \$36

STRUCTURAL: \$65

MECHANICAL: \$95

FRAME: \$75

ALUMINUM (STRUCTURAL): \$65

NUMBER OF KNOWN SHOPS SURVEYED – 55

NUMBER OF SHOPS THAT DID NOT RESPOND – 45

NUMBER OF SHOPS THAT DECLINED SURVEY – 2

BODY SHOP NAME	ADDRESS	CITY	STATE	ZIP
A One Auto Body Shop	18081 Redondo Cir # & L	Huntington Beach	CA	92648
A Watkins Paint & Collision	710 W 16th St	Costa Mesa	CA	92627
Aic Paint & Body	3006 Enterprise St C	Costa Mesa	CA	92626
Auto Dent	21022 Laguna Canyon Rd	Laguna Beach	CA	92651
Autobahn Autobody	1107 Baker	Costa Mesa	CA	92626
Autonation Collision Center Costa Mesa	2888 Harbor Blvd	Costa Mesa	CA	92626
Beach Cities Auto Collision	2147 Laguna Canyon Rd	Laguna Beach	CA	92651
Beach Collision	18042 Gothard	Huntington Beach	CA	92648
C & W Paint & Body	1955 Church St	Costa Mesa	CA	92627
Caliber Collision Centers	720 W 17th Street	Costa Mesa	CA	92627
Caliber Collision Centers	1399 Logan Ave.	Costa Mesa	CA	92626
Caliber Collision Centers	1622 Pomona	Costa Mesa	CA	92627
Caliber Collision Centers	7 Oldfield	Irvine	CA	92618
Caliber Collision Centers	2105 Laguna Canyon Rd.	Laguna Beach	CA	92651
Carsmetics - CLOSED / OUT OF BUSINESS	2861 Harbor Blvd	Costa Mesa	CA	92626
Carsmetics	3060 Main Street	Irvine	CA	92614
Cosmetic Auto Care Inc	714 554-4110	Costa Mesa	CA	92627
Costa Mesa Collision And Auto Painting	2014 Placentia Ave	Costa Mesa	CA	92627
Daves Body & Frame	1719 Monrovia St #d	Costa Mesa	CA	92627
Delillo Chevrolet	18211 Beach Blvd	Huntington Beach	CA	92648
Euro American Collision Center Inc	1343 Logan Avenue	Costa Mesa	CA	92626
Fix Auto	16161 Construction Circle W	Irvine	CA	92606
Fix Auto Costa Mesa	330 Paularino Ave	Costa Mesa	CA	92626
Fix N Chips	175 B Paularino Ave	Costa Mesa	CA	92626
Fletcher Jones Collision Center	3300 Jamboree Rd	Newport Beach	CA	92660
Fx Pro Collision Center	875 W. 18th St	Costa Mesa	CA	92627
G & D Auto Collision	2085 Placentia #8-10	Costa Mesa	CA	92627
Golden Paint & Body	786 West 17th St	Costa Mesa	CA	92627
Greensky Auto Collision, Inc.	16101 Construction Circle West #1	Irvine	CA	92606
Gustafson Brothers Inc	19161 Gothard St	Huntington Beach	CA	92648
Huntington Beach Bodyworks	18108 Redondo Circle	Huntington Beach	CA	92648
Huntington Beach Quality Craft Auto Body	18091 Redondo Circle, Unit #g	Huntington Beach	CA	92648
Jjs Paint & Auto Body	770 West 17th St Unit 8	Costa Mesa	CA	92627
JP's European Auto Inc	7271 Autopark Dr	Huntington Beach	CA	92648
K Brothers Llc	7416 Talbert Ave	Huntington Beach	CA	92648
Maaco Collision Repair Costa Mesa II	2014 Harbor Blvd	Costa Mesa	CA	92627
Marina Auto Body	17911 Georgetown Ln	Huntington Beach	CA	92647
Mascar Autobody & Paint Inc	858 W 18th A1	Costa Mesa	CA	92627
Mclaren Autobody	16191 Construction Circle West	Irvine	CA	92606
Mobile Paint And Dent Repair	18101 Redondo Cir	Huntington Beach	CA	92648
New Image Auto	7622 Talbert Ave	Huntington Beach	CA	92648
New Line Collision	947 W 18th St # B	Costa Mesa	CA	92627

O C Bumper And Body	8767 Irvine Center Dr B	Irvine	CA	92618
Pacific Elite Collision Center Costa Mesa North	1306 Logan Avenue	Costa Mesa	CA	92626
Pacific Elite Collision Center Costa Mesa South	1940 Placentia Avenue	Costa Mesa	CA	92627
Red Hill Collision	350 McCormick Ave	Costa Mesa	CA	92626
Richards Paint And Body Shop	722 West 16th St	Costa Mesa	CA	92627
Roseys Auto Body	121 Industrial Wy	Costa Mesa	CA	92627
Sandpiper Collision	1500 Elm Ave	Costa Mesa	CA	92626
Service King Paint & Body Llc	18302 Gothard St	Huntington Beach	CA	92648
Skill Craft Bodyshop	17072 Gothard St	Huntington Beach	CA	92647
Southern Auto Body	118 E 16th St	Costa Mesa	CA	92627
Spectrum Collision	20 McLaren	Irvine	CA	92618
Star Auto Body	3027 Enterprise St	Costa Mesa	CA	92626
Tuttle Click Body Shop	43 Auto Center Dr	Irvine	CA	92618
Unique Unlimited Auto Collision	1510 Arroyo Drive	Laguna Beach	CA	92651