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August 2, 2016

Dave Edwards
Chief, Claim Services Bureau Division
Department of Insurance, Consumer Services & Market Conduct Branch
Claim Services Bureau
300 South Spring Street
Los Angeles, CA 90013

Dear Mr. Edwards:

Enclosed please find the attached Farmers Insurance Exchange and 21st Century Insurance Company Labor Rate submission for Mendocino County which consist of the cities of: Fort Bragg, Mendocino, Ukiah and Willits California. We are submitting to you for filing as required by California Insurance Code (CIC) Section 758 (C) and Section 2698.91 of the California Code of Regulations.

We have adjusted the body shop labor rate for the following zip codes in Mendocino County: 95418 95432 95437 95585 95410 95415 95417 95420 95427 95428 95429 95445 95449 95454 95456 95459 95460 95463 95466 95468 95470 95481 95482 95488 95490 95494 and 95587 based upon the data provided by the facilities in these areas. We have attempted to survey all of the repair facilities in each of the zip codes. If Direct Repair Program facilities were included in the survey, they provided us with their door rate.

The prevailing rate for each area was determined by taking the mode of all of rates reported by the shops in that specific area. The mode was utilized as the prevailing rate when there was sufficient data to generate the value.

Please contact me if you have any additional questions.

Farmers Insurance Exchange
Sincerely,

Michele Lyons
Director of California Auto Claims

LABOR RATE DATA

AREA: Mendocino County: (95437, 95460, 95468 and 95490)

BODY RATE: \$80
REFINISH RATE: \$80
PAINT MATERIAL: \$38
STRUCTURAL: \$90
MECHANICAL: \$85
FRAME: \$90
ALUMINUM (STRUCTURAL): \$90

NUMBER OF KNOWN SHOPS SURVEYED – 19

NUMBER OF SHOPS THAT DID NOT RESPOND – 10

NUMBER OF SHOPS THAT DECLINED SURVEY AND RETURNED IT – 0

| | | | | |
|--------------------------------|----------------------------|------------|----|-------|
| Dons Kustoms | 31052 Sherwood Road | Fort Bragg | CA | 95437 |
| Pacific Auto Body & Rental Inc | 746 North Main St | Fort Bragg | CA | 95437 |
| Steves Body Shop | 17830 N Hwy I | Fort Bragg | CA | 95437 |
| Advanced Collision Repair | 3561 North State St Unit H | Ukiah | CA | 95482 |
| Farmer Bros Auto Body Inc | 949 N State St | Ukiah | CA | 95482 |
| G & C Auto Body | 51 Kunzler Ranch Rd. | Ukiah | CA | 95482 |
| Mccartys Autobody | 970 N State St | Ukiah | CA | 95482 |
| Kustoms By Spence | 251 Shell Lane # J | Willits | CA | 95490 |
| Yokums Body Shop Inc | 1619 S. Main St | Willits | CA | 95490 |