Dear Deputy Commissioner Cignarale:

Enclosed please find the attached 2017 Allstate Northbrook Indemnity Company (“Allstate”) Labor Rate Survey (“Survey”) that we are submitting to you pursuant to California Insurance Code (CIC) Section 758(C) and Section 2698.91 of the California Code of Regulations (CCR).

Please note that the information contained in this submission is the requisite reporting of Survey results pursuant to Paragraph (d) of Section 2698.91 CCR. The Survey was compiled and completed on November 20, 2017. The total number of shops contacted for the survey were 2,451. The formula used to determine the specific prevailing auto body rate reported for each specific geographic area is the median rate of all shops that responded in each market area. The prevailing auto body rate determined and set by Allstate for each geographic area is included in the Survey results, along with a description of the specific geographic area covered by each prevailing labor rate, and the name and physical address of each shop responding to the Survey. The nonpublic information required under Paragraph (g) of Section 2698.1 CCR will be submitted in a separate filing.

We believe the resulting labor rates accurately reflect the existing market and will allow for the fair and reasonable settlement of claims.