



555 W. Imperial Highway
Brea, CA 92821

February 13, 2019

California Department of Insurance
Consumer Services and Market Conduct Branch
Claims Services Bureau
300 South Spring Street, 11th Floor
Los Angeles, CA 90013

RE: Auto Body Labor Rate Survey

Dear Claims Services Bureau:

In accordance with California Insurance Code section 758(c) and Section 2698.91 of Title 10 of the California Code of Regulations, please find enclosed our Auto Body Labor Rate Survey for the Santa Clarita area.

The information for this survey was gathered from our company's records of paid repairs completed within the previous 90 days. The survey was completed on February 5, 2019. The enclosed spreadsheet identifies the 19 shops included in the survey, with the date the estimate was written, and the labor rates agreed upon and accepted by the shops on that date. No questionnaire was used in the survey. The geographic area covered by this survey includes the following cities: Valencia, Santa Clarita, Canyon Country, Newhall and Saugus (91351, 9150, 91321, and 91355). None of the shops included in the survey are members of our company's direct repair program. The formula used to calculate the prevailing auto body rate is the "mode" or modal value, which is the number that appears most often in a set of numbers.

Based on the Department's prior conclusion that our utilization of repair records constitutes a "survey" within the meaning of the Regulations, we are filing our compiled information in order to satisfy the filing requirement in Insurance Code section 758(c). We believe the enclosed survey meets or exceeds all legal requirements.

Please let me know if you have any questions, or if you need additional information.

Sincerely,
Mercury Insurance Company
Mercury Casualty Company
California Automobile Ins. Co

A handwritten signature in black ink, appearing to read "Charlie Barney", written over a horizontal line.

Charlie Barney
Norther Region Manager, Material Damage
(661) 291-6400, ext. 23662
CBarney@mercuryinsurance.com



**2014 Labor Rate Survey
California Material Damage**

Market Area PCP Information

Market area	16
Market area name	Santa Clarita

Body Rate	\$54.00
Refinish Rate	\$54.00
Frame Rate	#N/A
Aluminum Rate	#N/A
Mechanical Rate	\$95.00
Paint Material Rate	\$38.00

Total Data Collection Sheets:	19
--------------------------------------	----

Estimate Creation Date	Repair Facility	Address	City	State	Zip	Phone	Body	Refinish	Frame	Alum	Mech	Paint Material	BAR
1/9/19	PRIDE AUTO BODY	26640 AUTO CENTER DR	VALENCIA	CA	91351	(661) 254-3838	\$ 57.00	\$ 57.00	\$ 85.00	\$ -	\$ 111.00	\$ 40.00	License #
1/7/19	SCV AUTOHAUS	26502 RUETHER AVE STE 107	SANTA CLARITA	CA	91350	(661) 299-2545	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ 95.00	\$ 38.00	291507
11/28/18	BODYSHOP 661	26524 RUETHER AVE STE 401	SANTA CLARITA	CA	91350	(661) 251-2252	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ 95.00	\$ 38.00	291314
12/27/18	THE BUMPER MAN	23834 SPRINGBROOK AVE	SANTA CLARITA	CA	91350	(661) 259-9424	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ 95.00	\$ 38.00	274840
12/21/18	VALENCIA EUROPEAN INC	26516 RUETHER AVE STE 201	SANTA CLARITA	CA	91350	(661) 250-1200	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ 95.00	\$ 38.00	278289
12/20/18	SIERRA PAINT & BODY	17528 SIERRA HWY	CANYON COUNTRY	CA	91351	(661) 251-9018	\$ 52.00	\$ 52.00	\$ -	\$ -	\$ -	\$ -	263696
12/11/18	EXCLUSIVE IMAGE PAINT & BODY	26000 SPRINGBROOK AVE STE 109	SANTA CLARITA	CA	91350	(661) 252-1833	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ 95.00	\$ 38.00	203622
11/30/18	GARY'S COLLISION CENTER	24247 RAILROAD AVE	NEWMALL	CA	91321	(661) 255-1340	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ -	\$ -	244757
11/29/18	SEVEN SPEED AUTO BODY	26536 RUETHER AVE STE 616	SANTA CLARITA	CA	91350	(661) 755-7386	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ -	\$ 38.00	270244
11/19/18	THE CAR-O-PRACTOR	20665 SANTA CLARA ST	CANYON COUNTRY	CA	91351	(661) 251-5401	\$ 57.00	\$ 57.00	\$ -	\$ -	\$ 100.00	\$ 40.00	232664
11/13/18	MAGIC AUTO CENTER	23230 VALENCIA BLVD	VALENCIA	CA	91355	(661) 291-1232	\$ 54.00	\$ -	\$ -	\$ -	\$ 115.00	\$ -	261881
12/6/18	AUTO BODY SPECIALIST INC	25781 SPRINGBROOK AVE	SAUGUS	CA	91350	(661) 291-1492	\$ 52.00	\$ 52.00	\$ -	\$ -	\$ -	\$ 36.00	218100
11/5/18	DENT MAN AUTO BODY	24309 CREEKSIDE RD	SANTA CLARITA	CA	91355	(661) 441-3666	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ -	\$ 38.00	250433
11/16/18	PREMIER AUTO BODY	26723 OAK AVENUE	SANTA CLARITA	CA	91351	(661) 298-0198	\$ 50.00	\$ 50.00	\$ -	\$ -	\$ -	\$ 34.00	229821
10/10/18	AFTER HOURS AUTO BODY	24622 PINE ST	NEWMALL	CA	91321	(661) 260-1570	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ -	\$ 38.00	233588
10/8/18	JOEY'S CLASSIC CARS & HOT RODS	25842 SPRINGBROOK AVE	SANTA CLARITA	CA	91350	(661) 597-8785	\$ 50.00	\$ 50.00	\$ -	\$ -	\$ -	\$ 36.00	286703
12/5/18	PRIDE AUTO BODY	26867 RUETHER AVE	CANYON COUNTRY	CA	91351	(661) 252-2277	\$ 57.00	\$ 57.00	\$ -	\$ -	\$ -	\$ 40.00	207051
12/8/18	CAUBER COLLISION VALENCIA	25238 ANZA DR	VALENCIA	CA	91355	(661) 257-2268	\$ 45.71	\$ 45.71	\$ -	\$ -	\$ 81.43	\$ 31.86	266362
12/11/18	NEDS CAR CARE	13809 SIERRA HIGHWAY	CANYON COUNTRY	CA	91351	(661) 298-9000	\$ 54.00	\$ 54.00	\$ -	\$ -	\$ 95.00	\$ 38.00	187539
1/0/00		0	0	0	0	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0
1/0/00		0	0	0	0	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0
1/0/00		0	0	0	0	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0
1/0/00		0	0	0	0	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0
1/0/00		0	0	0	0	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0
1/0/00		0	0	0	0	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0

MODE	\$54.00	\$54.00	#N/A	#N/A	\$95.00	\$38.00
------	---------	---------	------	------	---------	---------

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 1/9/19

Name of shop: PRIDE AUTO BODY

Street Address of shop 26640 AUTO CENTER DR

City VALENCIA

State CA

Zip Code 91351

Phone # (661) 254-3838

Body Rate \$57.00

Refinish Rate \$57.00

Frame Rate: \$85.00

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$111.00

Paint Material Rate: \$40.00

BAR License # 171507

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 1/7/19

Name of shop: SCV AUTOHAUS

Street Address of shop 26502 RUETHER AVE STE 107

City SANTA CLARITA

State CA

Zip Code 91350

Phone # (661) 299-2545

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$38.00

BAR License # 291314

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 11/28/18

Name of shop: BODYSHOP 661

Street Address of shop 26524 RUETHER AVE STE 401

City SANTA CLARITA

State CA

Zip Code 91350

Phone # (661) 251-2252

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$38.00

BAR License # 274840

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 12/27/18

Name of shop: THE BUMPER MAN

Street Address of shop 25834 SPRINGBROOK AVE
City SANTA CLARITA
State CA
Zip Code 91350
Phone # (661) 259-9424

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$38.00

BAR License # 278289

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 12/21/18

Name of shop: VALENCIA EUROPEAN INC

Street Address of shop 26516 RUETHER AVE STE 201
City SANTA CLARITA
State CA
Zip Code 91350
Phone # (661) 250-1200

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$38.00

BAR License # 263696

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 12/20/18

Name of shop: SIERRA PAINT & BODY

Street Address of shop 17528 SIERRA HWY

City CANYON COUNRTY

State CA

Zip Code 91351

Phone # (661) 251-9018

Body Rate \$52.00

Refinish Rate \$52.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$36.00

BAR License # 203822

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 12/11/18

Name of shop: EXCLUSIVE IMAGE PAINT & BODY

Street Address of shop 26000 SPRINGBROOK AVE STE 109
City SANTA CLARITA
State CA
Zip Code 91350
Phone # (661) 252-1833

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$38.00

BAR License # 277214

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 11/30/18

Name of shop: GARY'S COLLISION CENTER

Street Address of shop 24247 RAILROAD AVE

City NEWHALL

State CA

Zip Code 91321

Phone # (661) 255-1340

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 244757

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 11/29/18

Name of shop: SEVEN SPEED AUTO BODY

Street Address of shop 26536 RUETHER AVE STE 616

City SANTA CLARITA

State CA

Zip Code 91350

Phone # (661) 755-7386

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 270244

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 11/19/18

Name of shop: THE CAR-O-PRACTOR

Street Address of shop 20665 SANTA CLARA ST

City CANYON COUNTRY

State CA

Zip Code 91351

Phone # (661) 251-5401

Body Rate \$57.00

Refinish Rate \$57.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$100.00

Paint Material Rate: \$40.00

BAR License # 232664

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 11/13/18

Name of shop: MAGIC AUTO CENTER

Street Address of shop 23230 VALENCIA BLVD

City VALENCIA

State CA

Zip Code 91355

Phone # (661) 291-1232

Body Rate \$54.00

Refinish Rate

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$115.00

Paint Material Rate:

BAR License # 261881

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 12/6/18

Name of shop: AUTO BODY SPECIALIST INC

Street Address of shop 25781 SPRINGBROOK AVE
City SAUGUS
State CA
Zip Code 91350
Phone # (661) 291-1492

Body Rate \$52.00

Refinish Rate \$52.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$36.00

BAR License # 218100

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 11/5/18

Name of shop: DENT MAN AUTO BODY

Street Address of shop 24309 CREEKSIDE RD

City SANTA CLARITA

State CA

Zip Code 91355

Phone # (661) 441-3666

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 250433

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 11/16/18

Name of shop: PREMIER AUTO BODY

Street Address of shop 26723 OAK AVENUE

City SANTA CLARITA

State CA

Zip Code 91351

Phone # (661) 298-0198

Body Rate \$50.00

Refinish Rate \$50.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$34.00

BAR License # 229821

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 10/10/18

Name of shop: AFTER HOURS AUTO BODY

Street Address of shop	<u>24622 PINE ST</u>
City	<u>NEWHALL</u>
State	<u>CA</u>
Zip Code	<u>91321</u>
Phone #	<u>(661) 260-1570</u>

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$38.00

BAR License # 233588

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 10/8/18

Name of shop: JOEY'S CLASSIC CARS & HOT RODS

Street Address of shop 25842 SPRINGBROOK AVE
City SANTA CLARITA
State CA
Zip Code 91350
Phone # (661) 537-3785

Body Rate \$50.00

Refinish Rate \$50.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$36.00

BAR License # 286703

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 12/5/18

Name of shop: PRIDE AUTO BODY

Street Address of shop 26867 RUTHER AVE

City CANYON COUNTRY

State CA

Zip Code 91351

Phone # (661) 252-2277

Body Rate \$57.00

Refinish Rate \$57.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate:

Paint Material Rate: \$40.00

BAR License # 207051

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 12/8/18

Name of shop: CALIBER COLLISION VALENCIA

Street Address of shop 25238 ANZA DR
City VALENCIA
State CA
Zip Code 91355
Phone # (661) 257-2268

Body Rate \$45.71

Refinish Rate \$45.71

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$81.43

Paint Material Rate: \$31.86

BAR License # 266362

LABOR RATE DATA COLLECTION

Supervisor: Kimberlee Castro

Area # 16

Area Name: Santa Clarita

Estimate Creation Date: 12/11/18

Name of shop: NEDS CAR CARE

Street Address of shop 18009 SIERRA HIGHWAY

City CANYON COUNTRY

State CA

Zip Code 91351

Phone # (661) 298-9000

Body Rate \$54.00

Refinish Rate \$54.00

Frame Rate:

Aluminum Labor Rate (if applicable):

Mechanical Rate: \$95.00

Paint Material Rate: \$38.00

BAR License # 187539