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May 23, 2016

Dave Edwards
Chief, Claim Services Bureau Division
Department of Insurance, Consumer Services & Market Conduct Branch
Claim Services Bureau
300 South Spring Street
Los Angeles, CA 90013

Dear Mr. Edwards:

Enclosed please find the attached Farmers Insurance Exchange and 21st Century Insurance Company Labor Rate submission for geographical area which consists of parts of the cities of Escondido, San Marcos, Fallbrook, and Valley Center, California. We are submitting to you for filing as required by California Insurance Code (CIC) Section 758 (C) and Section 2698.91 of the California Code of Regulations.

We have adjusted the body shop labor rate for the following zip codes in the geographical area which consists of parts of the cities of Escondido, San Marcos, Fallbrook, and Valley Center, California : 92025, 92026, 92028, 92029, 92054, 92069, 92078, 92082 based upon the data provided by the facilities in these areas. We have attempted to survey all of the repair facilities in each of the zip codes. If Direct Repair Program facilities were included in the survey, they provided us with their door rate.

The prevailing rate for each area was determined by taking the mode of all of rates reported by the shops in that specific area. The mode was utilized as the prevailing rate when there was sufficient data to generate the value.

Please contact me if you have any additional questions.

Farmers Insurance Exchange
Sincerely,

A handwritten signature in blue ink that reads "Jim Peters".

Jim Peters
Director of California Auto Claims

LABOR RATE DATA

AREA: The geographical area which consists of parts of the cities of Escondido, San Marcos, Fallbrook, and Valley Center, California : 92025, 92026, 92028, 92029, 92054, 92069, 92078, 92082

BODY RATE: \$60
 REFINISH RATE: \$60
 PAINT MATERIAL: \$38
 STRUCTURAL: \$80
 MECHANICAL: \$95
 FRAME: \$85
 ALUMINUM (STRUCTURAL): \$95

NUMBER OF KNOWN SHOPS SURVEYED – 58

NUMBER OF SHOPS THAT DID NOT RESPOND – 15

NUMBER OF SHOPS THAT DECLINED SURVEY – 5

BODY SHOP NAME	ADDRESS	CITY	STATE	ZIP
ESCONDIDO COLLISION CENTER	753 W WASHINGTON AVE	ESCONDIDO	CA	92054
COLLISION PLUS PERFORMANCE	240 N ANDREASON DRIVE	ESCONDIDO	CA	92029
IMPACT 2 AUTO	28477 LIZARD ROCKS RD	VALLEY CENTER	CA	92082
TLC AUTOBODY & PAINT	1516 GRAND AVE	SAN MARCOS	CA	92078
STROYER BROS AUTO BODY & PAINT	360 N HALE AVE	ESCONDIDO	CA	92029
ROSE AUTO BODY	507 NORTH SPRUCE ST	ESCONDIDO	CA	92025
CARSTAR AUTOPARK COLLISION	350 N QUINCE ST	ESCONDIDO	CA	92025
IMPACT 2 AUTO	2128 W MISSION RD	ESCONDIDO	CA	92029
MILO JOHNSON AUTO BODY	535 N QUINCE ST	ESCONDIDO	CA	92025
SAN DIEGO AUTO BODY AND PAINT	722 ENTERPRISE ST	ESCONDIDO	CA	92029
TOYOTA OF ESCONDIDO COLLISION CENTER	559 SOUTH PINE STREET	ESCONDIDO	CA	92025
AUTO ART	2361 AUTO PARK WAY	ESCONDIDO	CA	92029
BOUDENS AUTOBODY	1848 COMMERCIAL ST	ESCONDIDO	CA	92029
MISSION PAINT AND BODY	1002 W MISSION AVE	ESCONDIDO	CA	92025
RUSS ENTERPRISE INC	1183 E MISSION RD	FALLBROOK	CA	92028
JIMS PAINT AND BODY SHOP	1837 COMMERCIAL	ESCONDIDO	CA	92029
ACM AUTO BODY & PAINT	1175 INDUSTRIAL AVE, SUITE Y	ESCONDIDO	CA	92029
ADVANCED COLLISION REPAIR	2200 AUTO PARK WAY, SUITE E	ESCONDIDO	CA	92029
BEST OF SHOW COACHWORKS	2129 AUTO PARK WAY	ESCONDIDO	CA	92029
CAR COAT SUPERIOR PAINT & BODY	1318 MISSION RD	ESCONDIDO	CA	92029
COSTELLO'S AUTO REPAIR	516 W AVIATION RD	FALLBROOK	CA	92028
HENSON'S FIX AUTO	656 METCALF ST	ESCONDIDO	CA	92025
MOSSY COLLISION CENTER	126 S ANDREASEN DR	ESCONDIDO	CA	92029

AUTO BODY OF SAN MARCOS	1011 RANCHEROS DR	SAN MARCOS	CA	92069
BRECHT COLLISION	240 S ANDREASEN DR	ESCONDIDO	CA	92029
GOLDEN WHEELS AUTO BODY	825 N ANDREASEN DR, STE C	ESCONDIDO	CA	92029
CALIBER COLLISION - EUROPEAN	655 VENTURE ST	ESCONDIDO	CA	92029
SDCS AUTO BODY	1115 INDUSTRIAL AVE	ESCONDIDO	CA	92029
MIRANDA AUTO BODY & REPAIR	204 OHEARN RD	FALLBROOK	CA	92028
CID AUTO BODY & PAINT INC	917 RANCHEROS DR	SAN MARCOS	CA	92069
ACTIVE AUTO COLLISION	1324 MISSION RD	ESCONDIDO	CA	92029
ESCONDIDO BODY REFINISHING	1416 MISSION RD	ESCONDIDO	CA	92029
MARIO'S AUTO BODY	1322-A MISSION RD	ESCONDIDO	CA	92029
CALIBER COLLISION	1435 GRAND AVE	SAN MARCOS	CA	92078
TAG COLLISION CENTER	1545 LA MIRADA DR	SAN MARCOS	CA	92078
SAN MARCOS COLLISION CENTER	827 RANCHEROS DR	SAN MARCOS	CA	92069
ACTIVE AUTO COLLISION	923 RANCHEROS DR	SAN MARCOS	CA	92069
FALLBROOK AUTO BODY	1127 E MISSION RD	FALLBROOK	CA	92028