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March 30, 2016

Dave Edwards  
Chief, Claim Services Bureau Division  
Department of Insurance, Consumer Services & Market Conduct Branch  
Claim Services Bureau  
300 South Spring Street  
Los Angeles, CA 90013

Dear Mr. Edwards:

Enclosed please find the attached Farmers Insurance Exchange and 21<sup>st</sup> Century Insurance Company Labor Rate submission for geographical area which consists of part of the city of Castaic, Canyon Country, Chatsworth, Granada Hills, Newhall, Northridge, Santa Clarita, Saugus and Valencia, California. We are submitting to you for filing as required by California Insurance Code (CIC) Section 758 (C) and Section 2698.91 of the California Code of Regulations.

We have adjusted the body shop labor rate for the following zip codes in the geographical area which consists of part of the city of Castaic, Canyon Country, Chatsworth, Granada Hills, Newhall, Northridge, Santa Clarita, Saugus and Valencia, California : 91311, 91321, 91326, 91344, 91350, 91351, 91355, and 91384 based upon the data provided by the facilities in these areas. We have attempted to survey all of the repair facilities in each of the zip codes. If Direct Repair Program facilities were included in the survey, they provided us with their door rate.

The prevailing rate for each area was determined by taking the mode of all of rates reported by the shops in that specific area. The mode was utilized as the prevailing rate when there was sufficient data to generate the value.

Please contact me if you have any additional questions.

Farmers Insurance Exchange

Sincerely,

A handwritten signature in blue ink, appearing to read "Richard Ing", written over a light blue horizontal line.

Richard Ing  
Director of California Auto Claims

## LABOR RATE DATA

**AREA:** The geographical area which consists of part of the city of Castaic, Canyon Country, Chatsworth, Granada Hills, Newhall, Northridge, Santa Clarita, Saugus and Valencia, California. (91311, 91321, 91326, 91344, 91350, 91351, 91355, and 91384)

**BODY RATE:** \$56  
**REFINISH RATE:** \$56  
**PAINT MATERIAL:** \$38  
**STRUCTURAL:** \$75  
**MECHANICAL:** \$95  
**FRAME:** \$75  
**ALUMINUM (STRUCTURAL):** \$100

NUMBER OF KNOWN SHOPS SURVEYED – 61

NUMBER OF SHOPS THAT DID NOT RESPOND – 17

NUMBER OF SHOPS THAT DECLINED SURVEY – 0

NUMBER OF SHOPS THAT DID NOT RETURN FULL SURVEY – 21

BODY SHOP NAME	ADDRESS	CITY	STATE	ZIP
After Hrs Val Newhall Autobody Inc	24622 Pine Street E	Newhall	CA	91321
Always On Time Auto & Rv Repair Inc	25710 Spring Brook Ave	Saugus	CA	91350
Auto Body Specialist	23108 Drayton Street/25781 Spingbrook Ave	Saugus	CA	91350
Auto Service And Body	17211 Sierra Hwy	Canyon Country	CA	91351
Auto World Collision Center Inc	27967 Beale Ct	Valencia	CA	91355
Bodyshop661, Inc	26524 Ruether Ave # 401	Santa Clarita	CA	91350
Budget Auto Body	9344 Oso Ave #k	Chatsworth	CA	91311
Caliber Collision Centers	17951 Sierra Highway	Canyon Country	CA	91351
Caliber Collision Centers	25238 Anza Drive	Valencia	CA	91355
Castaic Collision Center	31531 Ridge Route Rd	Castaic	CA	91384
Centre Pointe Collision Center Inc	21150 Center Pointe Parkway	Santa Clarita	CA	91350
Centre Pointe Collision-Newhall	23951 Newhall Ave	Newhall	CA	91321
Chatsworth Auto Body	21638 Devonshire Street	Chatsworth	CA	91311
Chatsworth Collision Center 1	10040 Canoga Ave	Chatsworth	CA	91311
Colonial Coach Works Inc	17554 Chatsworth St	Granada Hills	CA	91344
D & Js Collision Center	11050 Woodley Avenue Unit G	Granada Hills	CA	91344
Dent Man Inc	24309 Creekside Road #107	Valencia	CA	91355
Dougs Custom Paint & Body	10149 Canoga Ave Unit A,B,C,D,E,F	Chatsworth	CA	91311



Eckhart Auto Body	10101 Canoga Ave	Chatsworth	CA	91311
Exclusive Image	26516 Ruether Ave # 203	Santa Clarita	CA	91350
Final Touch Coach Works Llc	28532 Livingston Avenue	Valencia	CA	91355
Fmc Automotive	24309 Creekside Rd #102	Valencia	CA	91355
Garys Auto Collision Center	24247 Railroad Ave	Newhall	CA	91321
German Autohaus Inc	22510 9th St	Newhall	CA	91321
Gold Star Auto Repair & Body	10050 Canoga Ave	Chatsworth	CA	91311
Gta Auto Body Inc	20119 Nordhoff St	Chatsworth	CA	91311
H P Quality Body Shop	9318 Oso Ave Ste Ab	Chatsworth	CA	91311
Hamricks Paint & Bodyshop 2	21800 Lassen St #a	Chatsworth	CA	91311
Jt Auto Repair	21400 Lasser Stree Unit G	Chatsworth	CA	91311
Knollwood Auto	11918 Balboa Blvd.	Granada Hills	CA	91344
Ktm Auto Repair	26858 Ruether Ave Ste E	Santa Clarita	CA	91351
L&j Auto Body	26536 Ruether Ave	Canyon Country	CA	91350
Louies Custom Body & Paint	9344 Oso Ave Unit F	Chatsworth	CA	91311
Luxury Sport Auto Collision	9833 Deering Ave Unit #s	Chatsworth	CA	91311
Marathon Industries Inc	25597 Springbrook Ave	Santa Clarita	CA	91350
Moses Auto Body	21400 Lassar St #a	Chatsworth	CA	91311
Network Auto Body, Inc	24854 Rockefeller Ave	Valencia	CA	91355
Nostalgic Creations	25213 Anza Dr	Valencia	CA	91355
Pattersons Collision Center	24852 Avenue Rockefeller	Valencia	CA	91355
Platinum Auto Repair	26858 Ruether #d	Santa Clarita	CA	91351
Premier Autobody & Frame Inc	26723 Oak Ave	Canyon Country	CA	91351
Pride Auto Body	26640 Auto Center Dr	Valencia	CA	91355
Quality Auto Body & Paint	10028 Canoga Ave	Chatsworth	CA	91311
Rapture Auto Body & Paint	26502 Ruether Ave Unit 112	Santa Clarita	CA	91350
Romaina Auto Body	21400 Lassen St #b & h	Chatsworth	CA	91311
Santa Clarita Collision Centers	26867 Ruether Ave	Santa Clarita	CA	91351
Schiros Collison Repairs Inc	20944 Itasca St	Chatsworth	CA	91311
Scv Autohaus Collision Center Llc	26502 Ruether Ave Ste 107	Santa Clarita	CA	91350
Seven Speed Body Shop	26536 Ruether Ave #616	Santa Clarita	CA	91350
Sierra Paint & Body	17528 Sierra Hwy	Canyon Country	CA	91351
The Auto Body Experience Inc	9811 Deering Ave Unit K	Chatsworth	CA	91311
The Bumper Man, Inc	25834 Spring Brooke Ave	Saugus	CA	91350
The Car O Practor	20665 Santa Clara St	Canyon Country	CA	91351
The Original Haskell's Auto Body	9537 De Soto Ave	Chatsworth	CA	91311
Tommy's Auto	26911 Ruether Ave Unit Q	Canyon Country	CA	91351
Topanga Body & Paint	10234 Topanga Caynon Blvd	Chatsworth	CA	91311
Valencia Body Shop Inc	26643 Auto Center Drive	Valencia	CA	91355
Vip Auto Body	9934 Canoga Ave	Chatsworth	CA	91311
Western Collision Center	12000 Balboa Blvd Unit 110	Granada Hills	CA	91344
Westside Valley Auto Body	10158 Canoga Ave	Chatsworth	CA	91311
Yoshis Auto Body Repair	10725-31 Lindley Ave	Granada Hills	CA	91344